



# The Virginia Peninsula Association of REALTORS®

The *Voice for Real Estate*™ on the Virginia Peninsula

## Broker Association Update October 2019

- **Total Association Membership is 1184 Members with 1043 REALTOR® Members and 141 Affiliate Members** slightly above last years total of 1173 Total Members.
- **Association 2019 RPAC Update - Kaera Mims, Chair**  
Fundraising Goal \$32,471 / **Actual YTD \$ 29,248.41**  
Major Investor Goal 11 / **Actual YTD 12**  
Participation Goal 37% (372 participants) / **Actual YTD - 21.39% (215 participants)**

**We Need Participant s more than ever starting with only a \$15. Investment in RPAC !**

[\*\*DONATE HERE\*\*](#)

### Association News

#### Congratulations to VPAR members

**Keith Canty and Chandra Patterson - 2020 Virginia REALTORS Board of Directors**

**Kaera Mims - 2019 Graduate Virginia Leadership Academy**

**Al Patel - 2019 Virginia REALTORS Property Manager of The Year**

### Virginia Peninsula REALTORS®

The National Association of REALTORS has approved our new shorter DBA name Virginia Peninsula REALTORS® Our legal name remains Virginia Peninsula Association of REALTORS Inc. and we still will use our beloved acronym VPAR!

Our Strategic Planning Committee and Board of Directors have been working hard on our **new**

### **2020-2023 Strategic Plan**

Thanks for the great response and member input on our member survey and focus groups! We will be sharing the plan after final approval by the Board of Directors this fall.

[\*\*Meet The VPAR 2020 Candidates\*\*](#)

[\*\*Peninsula REALTOR® Digital Magazine\*\*](#)

## UPCOMING VPAR EVENTS IN 2019

October 8th –	<b>Broker Luncheon with Drew Myers, NAR Political Representative</b>
October 9th –	<b>Q &amp; A Day with Chip Dicks</b>
October 14th –	<b>VPAR Election Day</b>
October 15th –	<b>Membership Breakfast – Flood Panel</b> with Austin Perez, NAR
October 28th –	<b>Day Court Double Shot</b> – Virginia REALTORS Legal Education
November 6-	<b>NAR REALTORS® Conference, San Francisco CA</b>
November 15th -	<b><u><a href="#">VPAR Installation &amp; Annual Awards Banquet at Holiday INN</a></u></b>
December 4th –	<b>Night Court with Brian Lytle</b>

- **Association Classrooms are also available for rent at reduced rate to member firms**  
<https://vpar.realtor/education-center-room-rental/>  
(Contact [Cindy](#) for reservations) Great for Office Meeting and Business Gatherings.
- **VPAR Real Estate School Upcoming Classes**  
[2019 Continuing Education Classes](#)  
[2019 Broker Management Continuing Education Classes](#)  
[2019 Broker Licensing Classes](#)

### PROFESSIONAL STANDARDS UPDATES IN 2019

- [2019 Code of Ethics & Standards of Practice](#)
- [2019 Summary of Key Professional Standards Changes](#)
- [Code of Ethics Training for Existing Members](#)

For More Info & to Register Online go to [members.vpar.realtor](https://members.vpar.realtor) or call us at 757-599-5222



Watch the Video Here: <https://youtu.be/zpGGfoggMDM>

**“That’s Who We R®” launches**