

**2019 Virginia Peninsula Association of Realtors  
Leadership, Excellence, and Development (LEAD) Program Application**

**Section 1: Candidate Information/Profile**

First Name: \_\_\_\_\_ Last Name: \_\_\_\_\_

Nickname/Preferred Name(s): \_\_\_\_\_

Real Estate Designations: \_\_\_\_\_

Real Estate License Number: \_\_\_\_\_ NRDS Number: \_\_\_\_\_

License Type:       Broker       Associate Broker       Sales Person       Sole Proprietor       Other

Licensed in any other state?       Yes       No

Number of Years a Realtor: \_\_\_\_\_ VPAR Member \_\_\_\_\_

Real Estate Specialty (Check all that apply):

Residential       Property Management       Appraisal       Auction       Commercial

Counselor       Land (Farms/Timber/Industrial, etc.)       Other (Please specify)

Other Real Estate Specialty \_\_\_\_\_

Gender:       Male       Female

Do you have any sanctions against or involving you by the Virginia Real Estate Board within the immediately preceding five years due to your direct action and/or do you have any Realtor professional standards violations, or any current criminal investigation or conviction, or are you aware of any other matters involving you which adversely would affect the image of VPAR or your ability to perform in your VPAR LEAD role?       No       Yes

\*\*If yes, please provide full explanation and dates below. Please provide details of the issue(s) as well as the current disposition of the matter(s). Please also attach any additional sanction/investigation information.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Education: Please provide education history to include high school, technical, college, and post graduate (also include name of school, diploma/degree(s) and year(s) graduated).

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**Section 2: Company Information**

Company Name: \_\_\_\_\_

Company Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Mobile Number: \_\_\_\_\_ Email Address: \_\_\_\_\_

Position in your company:  Broker Owner  Office Principal (see below)  Sales Associate  Chief Financial Officer

Managing Broker (see below)  Broker Associate  Trainer/Sales Manager  Other (please specify below)

\_\_\_\_\_  
\_\_\_\_\_

Other Position held within Firm:

If you are an Office Principal, do you have ownership interest in the firm?       Yes       No

If you are a Manager Broker, do you list and sell as well as manage?       Yes       No



#### Section 4: Community Involvement

Include civic, community, religious, political, government, social, athletic, or other activities. Please be sure to indicate major role in the organization at this time. Do not include any business/professional activities.

Organization Name: \_\_\_\_\_

Assignment/Position: \_\_\_\_\_

Describe Responsibilities: \_\_\_\_\_

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Assignment/Position: \_\_\_\_\_

Describe Responsibilities: \_\_\_\_\_

\*\*What percentage of time per month do you devote volunteer work (either civic or professional)? \_\_\_\_\_

## Section 5: General Information

One of the goals of VPAR LEAD is to build a network of solid leaders for future association leadership roles who will help make VPAR stronger, keep us "fresh" and growing as well as to elevate the REALTOR brand in our community. What do you feel are the three (3) most significant challenges facing the real estate profession today? Please provide a brief explanation.

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What do you hope to gain from your participation in the VPAR LEAD Program? Please provide a brief explanation:

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## Section 6: Commitment

To graduate from the VPAR LEAD, a participant is expected to attend ALL sessions. Exact dates and locations to be determined.

Retreat 1: May 21, 2019

Retreat 2: July 16, 2019

Retreat 3: September 17, 2019

\*\*VPAR LEAD participants will be introduced March 2, 2019 at the VPAR OSC Banquet.

\*\*Graduation will be held at the 2019 Installation Banquet

Signature: \_\_\_\_\_

## Section 7: Tuition

If accepted into the Virginia Peninsula Association of Realtors LEAD, you will be billed **\$750 tuition fee** that covers all program costs including materials and meals for the retreats. Tuition must be paid for by **February 21, 2019** if accepted into the program. **\*\*Tuition may be paid by someone other than yourself (broker/sponsor/colleagues/co-workers)**

## Section 8: Validation/Endorsements

\*\*All applicants must be in good standing with VPAR to be considered for the program.

Please provide at least 3 letters of endorsement.

Thank you for applying for the Virginia Peninsula Association of Realtors Leadership, Excellence and Development (LEAD) Program! **\*\*\*Application Deadline is January 15, 2019\*\*\***

Please submit your application to VPAR CEO **Jim Wetzel**: [jimwetzel@vpar.org](mailto:jimwetzel@vpar.org)  
and **Chandra Patterson**: [cpatterson@roseandwomble.com](mailto:cpatterson@roseandwomble.com)