

# VIRGINIA PENINSULA

## MARKET INDICATORS REPORT

CUSTOM REPORT PREPARED BY  
**VIRGINIA REALTORS®**

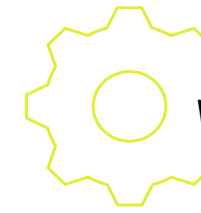


# Virginia Peninsula Market Indicators Report



## Key Market Trends: December 2023

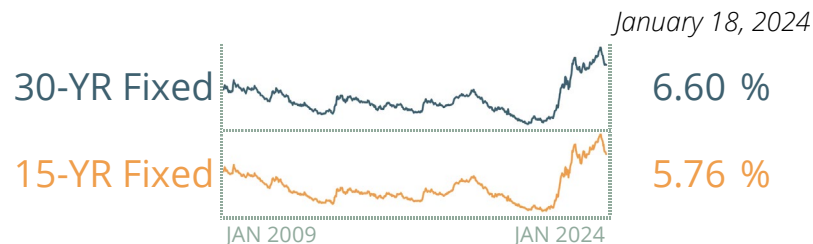
- > **The number of home sales in the Virginia Peninsula region continues to cool down.** There were 404 closed sales across the footprint in December, 107 fewer than the previous year, a 20.9% drop. At 21, the sales activity in Poquoson rose 133.3% from last December (+12 sales). Hampton had 140 sales in December, 23 fewer than a year ago, marking a 14.1% decline. There were 45 home sales in York County in December, 40 fewer than last year, a 47.1% drop off.
- > **Pending sales fell in most parts of the Virginia Peninsula area in December.** At 210, pending sales dropped 18.3% from last December across the Virginia Peninsula market. In Newport News, there were 78 pending sales in December, 40 fewer than a year ago, a 33.9% decrease. There were 24 pending sales in York County, 11 less than the previous year, a 31.4% decline.
- > **Sales prices rose sharply in many parts of the Virginia Peninsula footprint this month.** In December, the median sales price regionwide was \$299,450, an 8.9% increase from a year ago, which is a \$24,450 price jump. York County's median sales price was \$397,990 in December, \$22,980 less than last year, a 5.5% decline. In Hampton, the median sales price was \$260,000 in December, a \$20,000 price jump from last year, an 8.3% increase. The median sales price was \$276,500 in Newport News in December, \$31,500 more than the previous year, a 12.9% increase.
- > **Inventory levels rose for the first time in nine months in the Virginia Peninsula housing market.** There were 1,005 active listings at the end of December across the Virginia Peninsula region, 22 more than last year, a 2.2% uptick. There were 333 active listings in Hampton at the end of December, 3.1% more than last year, which is an additional 10 listings. At 123, the number of pending sales in York County fell 8.9% compared to the end of last December (-12 listings).



Virginia Peninsula Market Dashboard

YoY Chg	Dec-23	Indicator
▼ -20.9%	404	Sales
▼ -18.3%	210	Pending Sales
— 0.0%	359	New Listings
▲ 9.0%	\$299,700	Median List Price
▲ 8.9%	\$299,450	Median Sales Price
▲ 7.2%	\$187	Median Price Per Square Foot
▼ -15.4%	\$129.7	Sold Dollar Volume (in millions)
— 0.0%	100.0%	Median Sold/Ask Price Ratio
▼ -3.7%	33	Average Days on Market
▲ 2.2%	1,005	Active Listings
▲ 27.5%	2.0	Months of Supply

INTEREST RATE TRACKER



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## Consumers Should Consult with a REALTOR®.

Buying or selling real estate, for a majority of consumers, is one of the most important decisions they will make. Choosing a real estate professional continues to be a vital part of this process.

## Identify a Professional to Manage the Procedure.

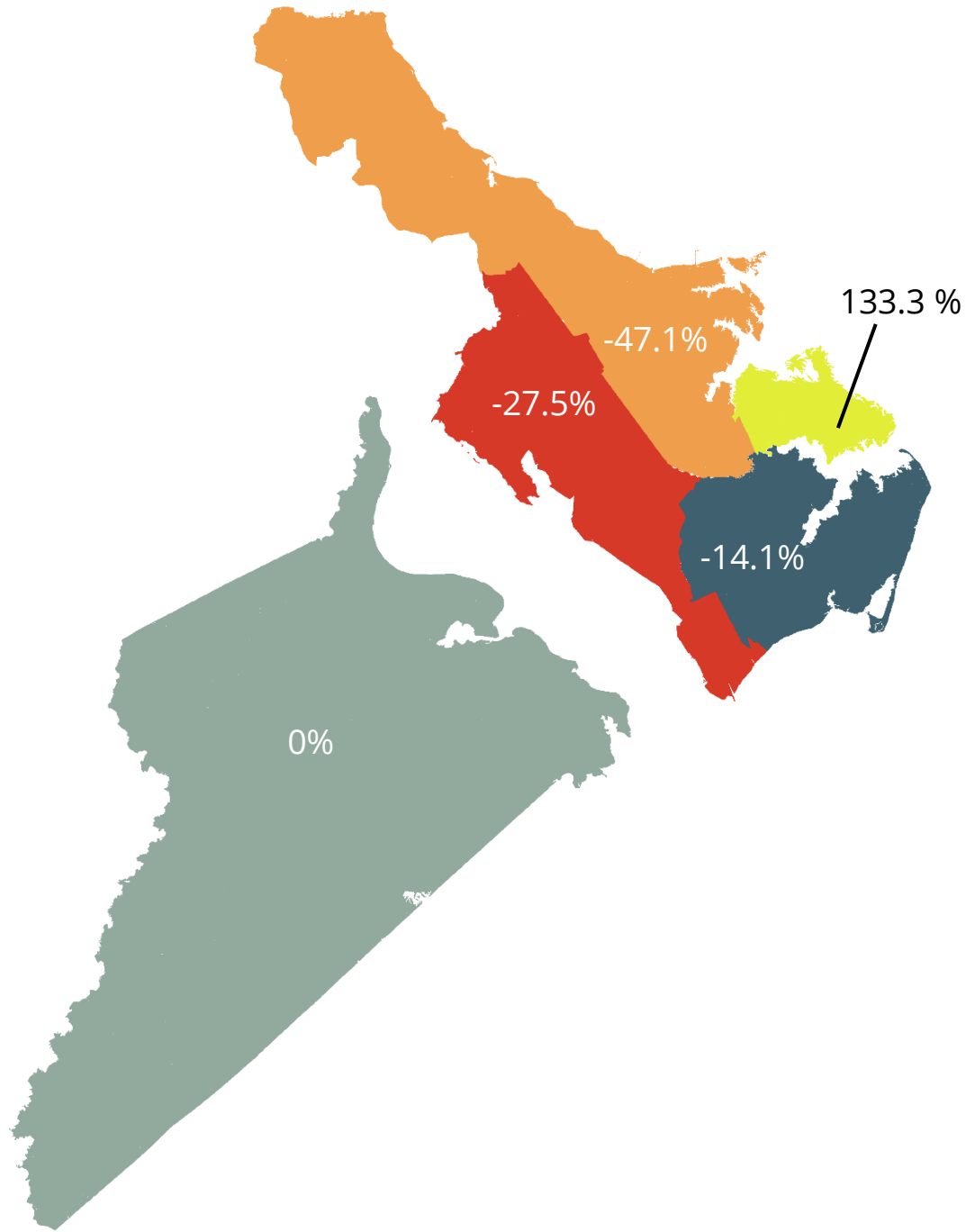
REALTORS® are well-informed about critical factors that affect your specific market area – such as changes in market conditions, consumer attitudes and interest rates.

## Are You Ready to Buy or Sell Real Estate?

Contact an experienced REALTOR®.



# Market Activity - Virginia Peninsula Footprint



<i>Jurisdiction</i>	Total Sales		
	Dec-22	Dec-23	% Chg
Hampton	163	140	-14.1%
Isle of Wight County	50	50	0.0%
Newport News	204	148	-27.5%
Poquoson	9	21	133.3%
York County	85	45	-47.1%
<b>Virginia Peninsula</b>	<b>511</b>	<b>404</b>	<b>-20.9%</b>

# Total Market Overview



Key Metrics	2-year Trends			Dec-22	Dec-23	YoY Chg	2022 YTD	2023 YTD	YoY Chg
	Dec-21		Dec-23						
Sales				511	<b>404</b>	-20.9%	7,440	<b>5,997</b>	-19.4%
Pending Sales				257	<b>210</b>	-18.3%	4,213	<b>3,632</b>	-13.8%
New Listings				359	<b>359</b>	0.0%	6,818	<b>6,209</b>	-8.9%
Median List Price				\$275,000	<b>\$299,700</b>	9.0%	\$269,900	<b>\$290,000</b>	7.4%
Median Sales Price				\$275,000	<b>\$299,450</b>	8.9%	\$274,425	<b>\$290,000</b>	5.7%
Median Price Per Square Foot				\$174	<b>\$187</b>	7.2%	\$173	<b>\$183</b>	6.2%
Sold Dollar Volume (in millions)				\$153.3	<b>\$129.7</b>	-15.4%	\$2,216.8	<b>\$1,907.9</b>	-13.9%
Median Sold/Ask Price Ratio				100.0%	<b>100.0%</b>	0.0%	100.0%	<b>100.0%</b>	0.0%
Average Days on Market				34	<b>33</b>	-3.7%	25	<b>28</b>	11.6%
Active Listings				983	<b>1,005</b>	2.2%	n/a	<b>n/a</b>	n/a
Months of Supply				1.6	<b>2.0</b>	27.5%	n/a	<b>n/a</b>	n/a

Sources: Virginia REALTORS®, data accessed January 15, 2024

# Single-Family Detached Market Overview



Key Metrics	2-year Trends		Dec-22	Dec-23	YoY Chg	2022 YTD	2023 YTD	YoY Chg
	Dec-21	Dec-23						
Sales			435	<b>345</b>	-20.7%	6,285	<b>5,103</b>	-18.8%
Pending Sales			217	<b>179</b>	-17.5%	3,601	<b>3,048</b>	-15.4%
New Listings			318	<b>319</b>	0.3%	5,948	<b>5,326</b>	-10.5%
Median List Price			\$279,900	<b>\$299,000</b>	6.8%	\$275,000	<b>\$299,000</b>	8.7%
Median Sales Price			\$279,900	<b>\$299,000</b>	6.8%	\$277,487	<b>\$299,900</b>	8.1%
Median Price Per Square Foot			\$176	<b>\$189</b>	7.4%	\$175	<b>\$184</b>	5.4%
Sold Dollar Volume (in millions)			\$134.3	<b>\$112.4</b>	-16.3%	\$1,939.0	<b>\$1,672.5</b>	-13.7%
Median Sold/Ask Price Ratio			100.0%	<b>100.0%</b>	0.0%	100.0%	<b>100.0%</b>	0.0%
Average Days on Market			35	<b>33</b>	-7.6%	26	<b>29</b>	11.7%
Active Listings			867	<b>886</b>	2.2%	n/a	<b>n/a</b>	n/a
Months of Supply			1.6	<b>2.1</b>	26.4%	n/a	<b>n/a</b>	n/a

Sources: Virginia REALTORS®, data accessed January 15, 2024

# Townhome & Condo Market Overview



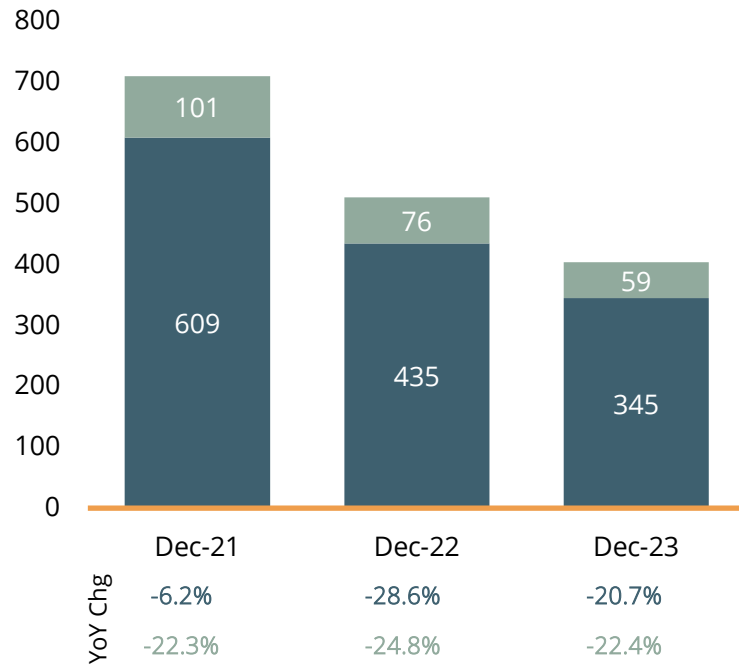
Key Metrics	2-year Trends		Dec-22	Dec-23	YoY Chg	2022 YTD	2023 YTD	YoY Chg
	Dec-21	Dec-23						
Sales			76	<b>59</b>	-22.4%	1,155	<b>894</b>	-22.6%
Pending Sales			40	<b>31</b>	-22.5%	612	<b>584</b>	-4.6%
New Listings			41	<b>40</b>	-2.4%	870	<b>883</b>	1.5%
Median List Price			\$230,000	<b>\$305,000</b>	32.6%	\$234,950	<b>\$258,450</b>	10.0%
Median Sales Price			\$233,000	<b>\$308,000</b>	32.2%	\$238,375	<b>\$259,500</b>	8.9%
Median Price Per Square Foot			\$146	<b>\$184</b>	26.3%	\$152	<b>\$170</b>	12.0%
Sold Dollar Volume (in millions)			\$19.0	<b>\$17.2</b>	-9.4%	\$277.8	<b>\$235.4</b>	-15.2%
Median Sold/Ask Price Ratio			100.0%	<b>100.0%</b>	0.0%	100.5%	<b>100.0%</b>	-0.5%
Average Days on Market			25	<b>31</b>	28.0%	24	<b>27</b>	10.9%
Active Listings			116	<b>119</b>	2.6%	n/a	<b>n/a</b>	n/a
Months of Supply			1.2	<b>1.6</b>	33.4%	n/a	<b>n/a</b>	n/a

Sources: Virginia REALTORS®, data accessed January 15, 2024

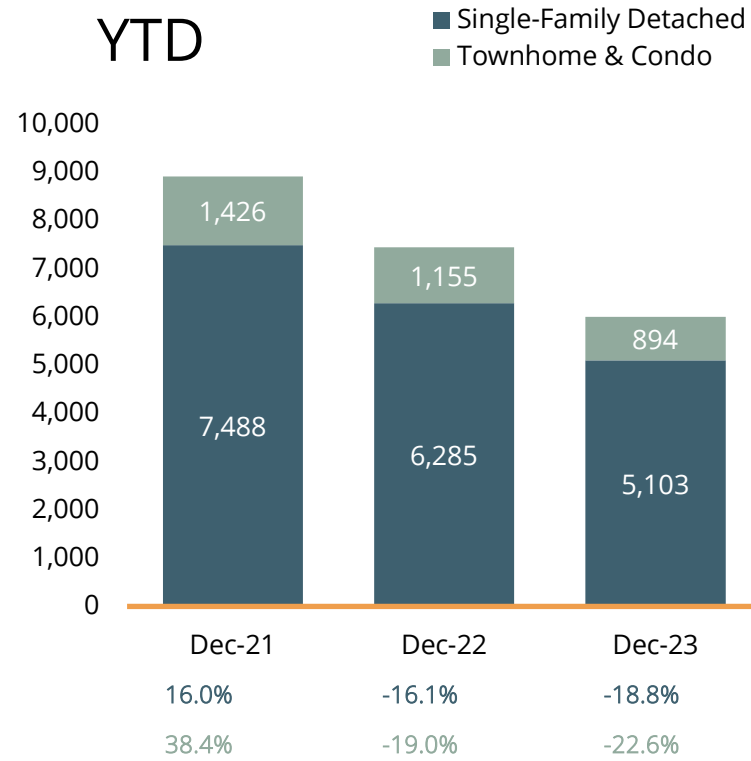
# Sales



## December

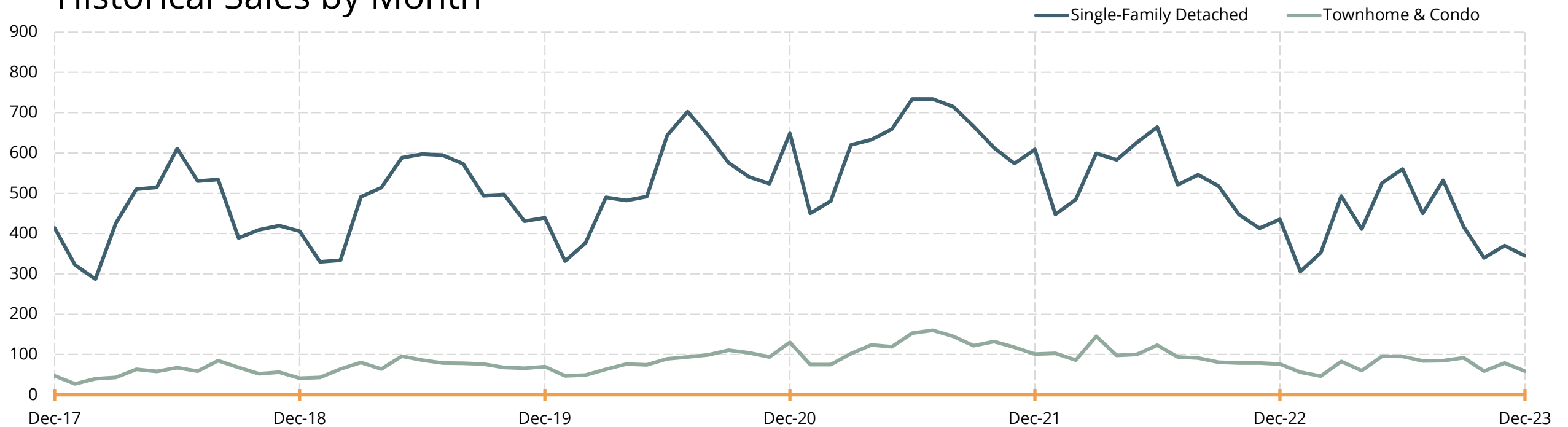


## YTD



Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Jan-23	306	-31.7%	56	-45.6%
Feb-23	353	-27.2%	46	-46.5%
Mar-23	493	-17.7%	83	-42.8%
Apr-23	411	-29.5%	60	-38.8%
May-23	526	-16.0%	96	-4.0%
Jun-23	560	-15.7%	95	-22.8%
Jul-23	450	-13.6%	84	-10.6%
Aug-23	532	-2.6%	85	-6.6%
Sep-23	417	-19.5%	92	13.6%
Oct-23	340	-23.9%	59	-25.3%
Nov-23	370	-10.4%	79	0.0%
Dec-23	345	-20.7%	59	-22.4%
12-month Avg	425	-18.8%	75	-22.6%

## Historical Sales by Month



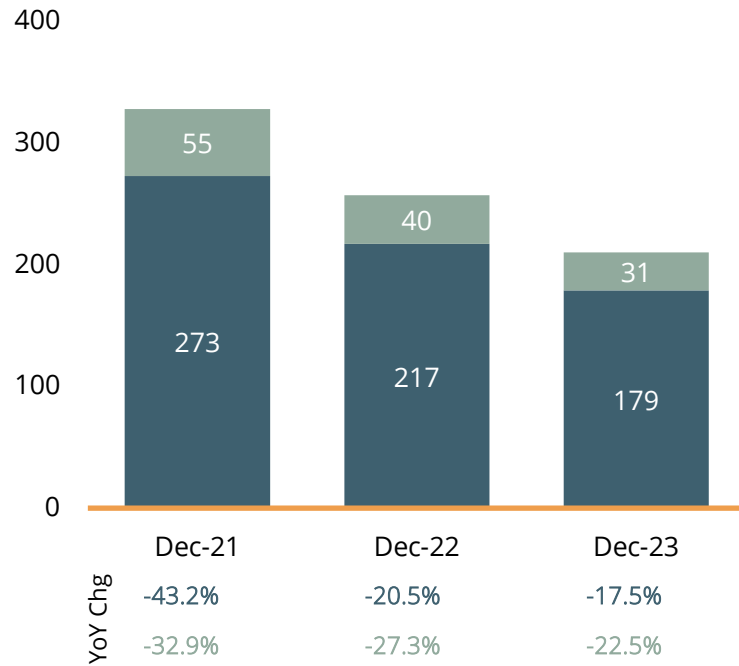
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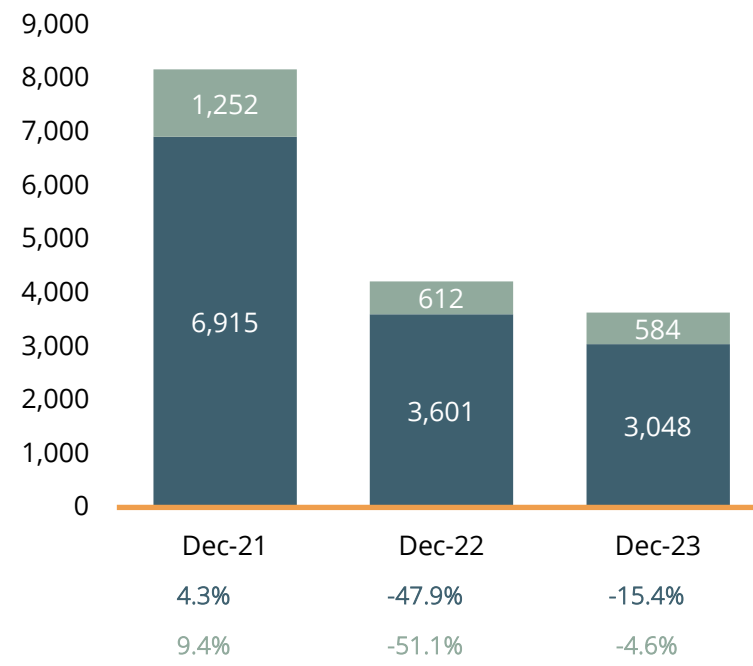
# Pending Sales



## December

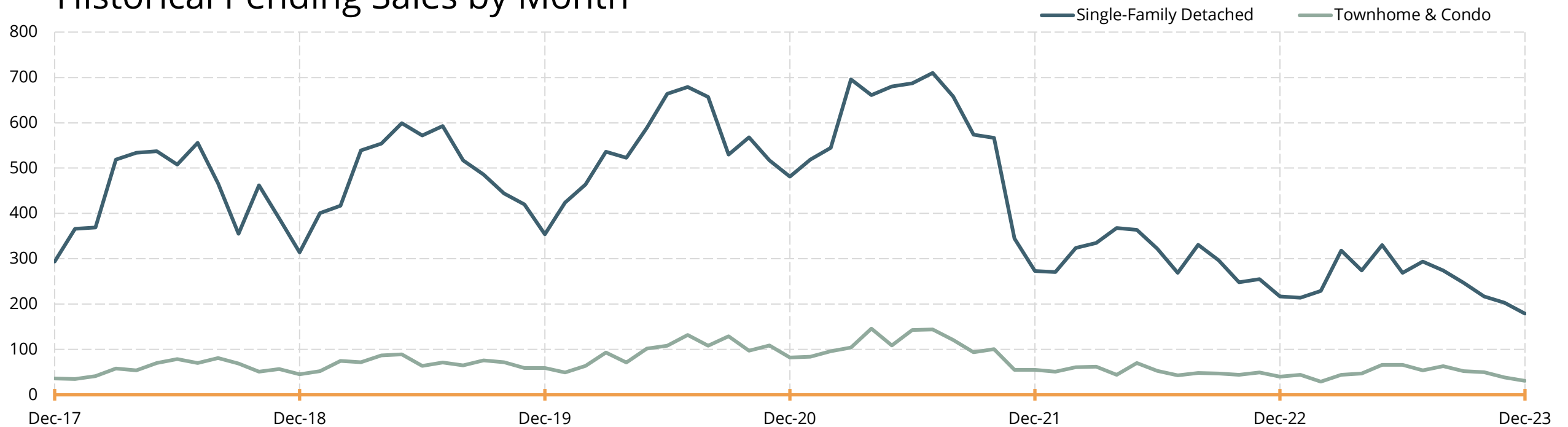


## YTD



Month	Single-Family		Townhomes & Condos	
	Detached	YoY Chg	Condos	YoY Chg
Jan-23	214	-21.0%	44	-13.7%
Feb-23	229	-29.3%	29	-52.5%
Mar-23	318	-5.1%	44	-29.0%
Apr-23	274	-25.5%	47	6.8%
May-23	330	-9.3%	66	-5.7%
Jun-23	269	-16.5%	66	24.5%
Jul-23	294	9.3%	54	25.6%
Aug-23	274	-17.2%	63	31.3%
Sep-23	247	-16.8%	52	10.6%
Oct-23	217	-12.5%	50	13.6%
Nov-23	203	-20.4%	38	-22.4%
Dec-23	179	-17.5%	31	-22.5%
12-month Avg	254	-15.4%	49	-4.6%

## Historical Pending Sales by Month

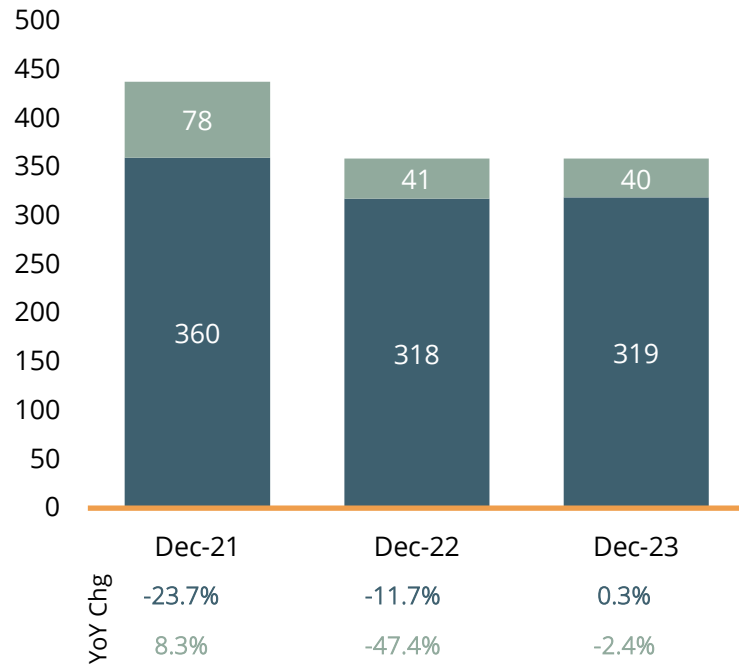


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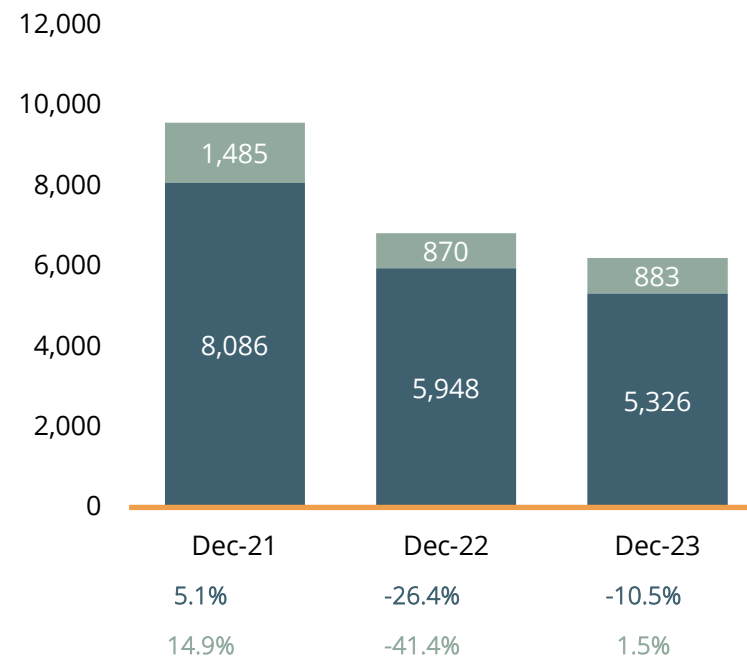
# New Listings



## December

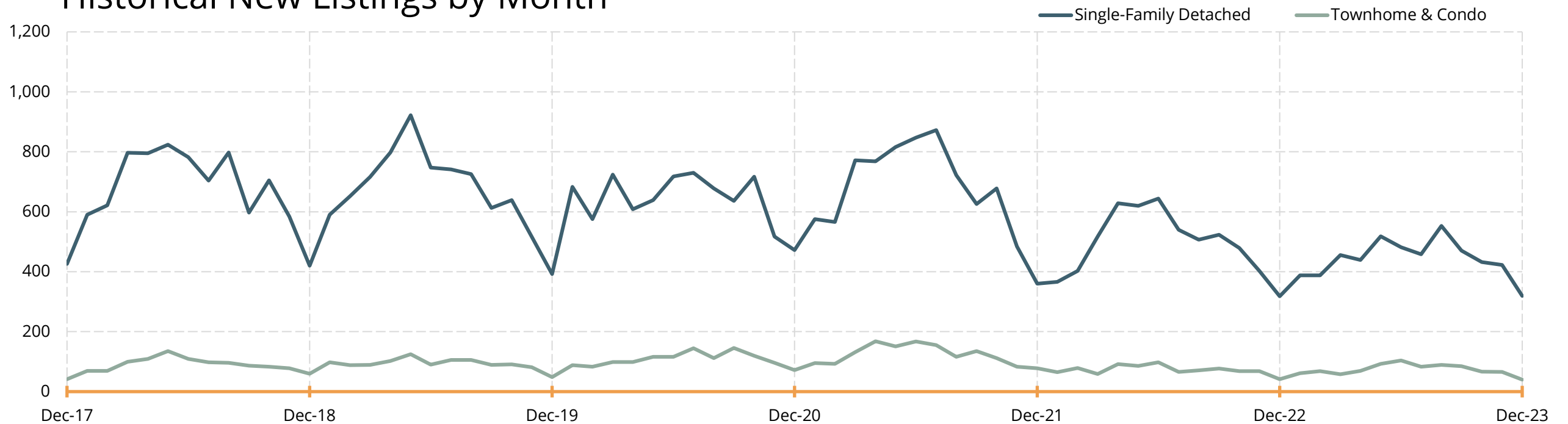


## YTD



Month	Single-Family		Townhomes & Condos	
	Detached	YoY Chg	Condos	YoY Chg
Jan-23	388	6.0%	61	-6.2%
Feb-23	388	-3.7%	68	-13.9%
Mar-23	456	-11.8%	58	-1.7%
Apr-23	439	-30.1%	69	-25.0%
May-23	518	-16.5%	93	8.1%
Jun-23	482	-25.2%	104	6.1%
Jul-23	458	-15.2%	83	25.8%
Aug-23	553	9.1%	89	25.4%
Sep-23	470	-10.1%	85	10.4%
Oct-23	432	-9.8%	67	-1.5%
Nov-23	423	5.0%	66	-2.9%
Dec-23	319	0.3%	40	-2.4%
12-month Avg	444	-10.5%	74	1.5%

## Historical New Listings by Month

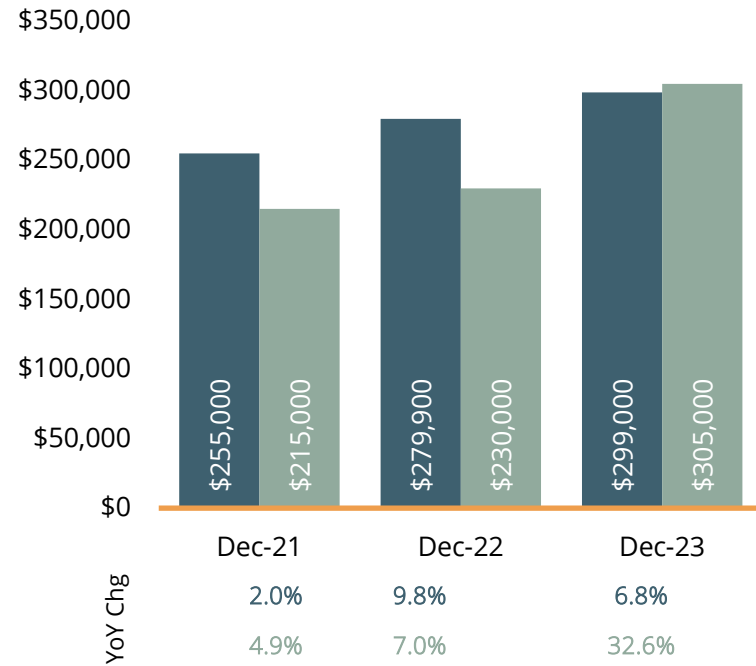


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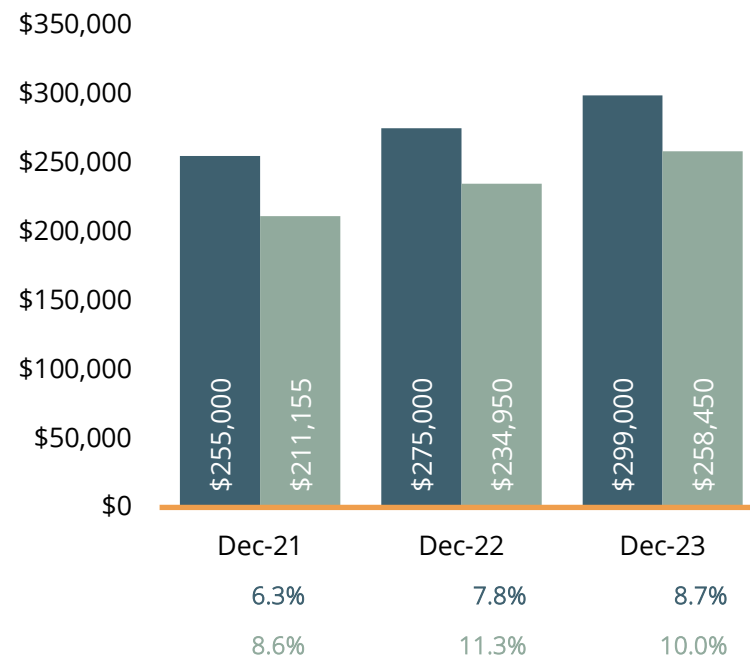
# Median List Price



## December

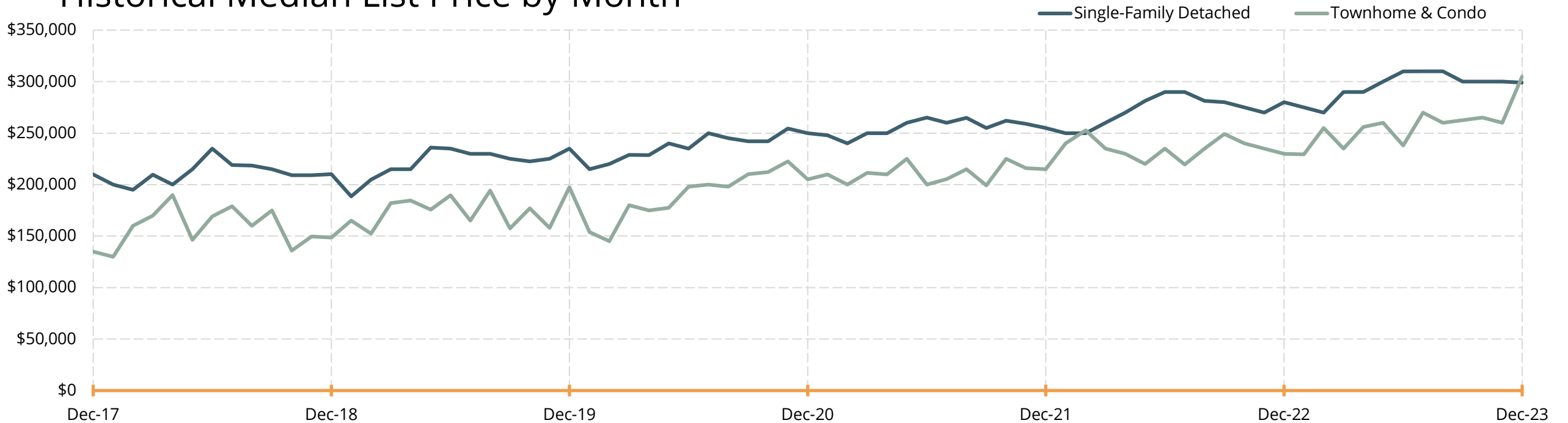


## YTD



Month	Single-Family		Townhomes & Condos	
	Detached	YoY Chg	Condos	YoY Chg
Jan-23	\$275,000	10.0%	\$229,450	-4.4%
Feb-23	\$270,000	8.0%	\$255,000	0.9%
Mar-23	\$290,000	11.5%	\$235,000	0.0%
Apr-23	\$289,900	7.4%	\$256,000	11.3%
May-23	\$299,950	6.6%	\$260,000	18.2%
Jun-23	\$310,000	6.9%	\$238,000	1.3%
Jul-23	\$310,000	6.9%	\$269,950	23.0%
Aug-23	\$310,000	10.2%	\$259,900	10.6%
Sep-23	\$299,900	7.1%	\$262,450	5.4%
Oct-23	\$299,950	9.1%	\$265,000	10.5%
Nov-23	\$299,950	11.1%	\$260,000	10.6%
Dec-23	\$299,000	6.8%	\$305,000	32.6%
12-month Avg	\$296,137	8.4%	\$257,979	9.7%

## Historical Median List Price by Month

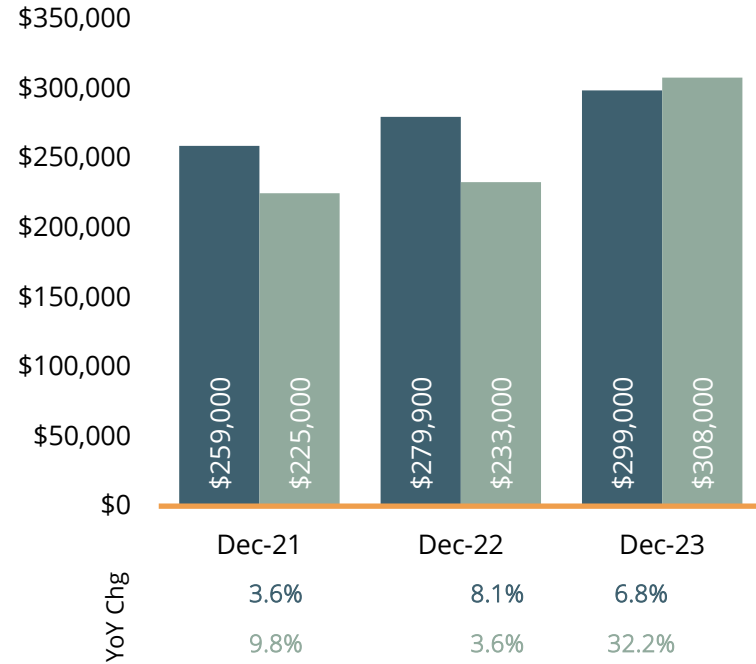


Sources: Virginia REALTORS®, data accessed January 15, 2024

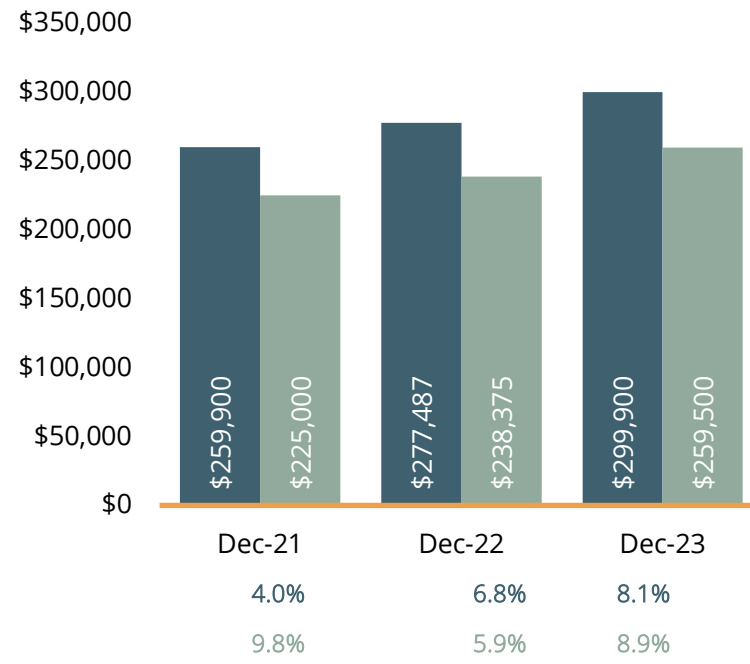
# Median Sales Price



## December

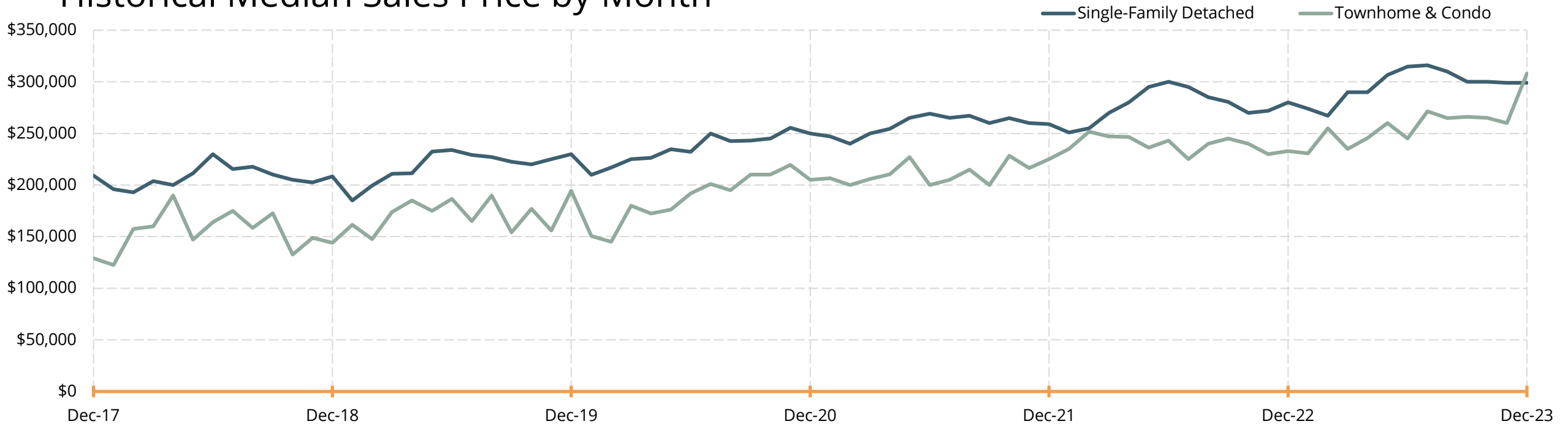


## YTD



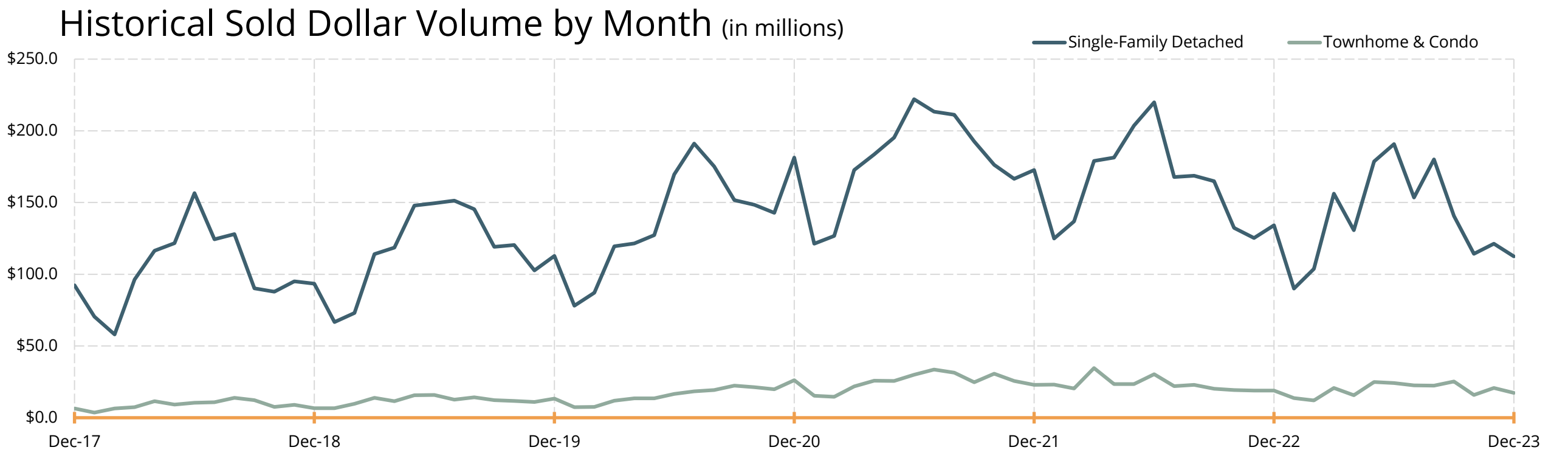
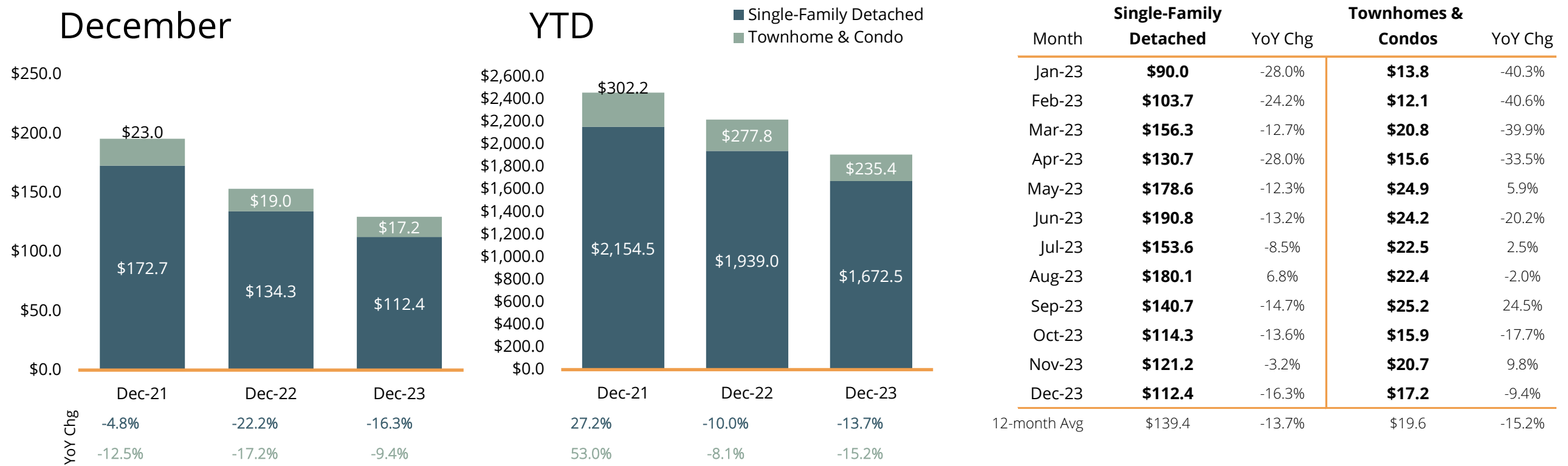
Month	Single-Family		Townhomes & Condos	
	Detached	YoY Chg	Condos	YoY Chg
Jan-23	\$274,022	9.2%	\$230,750	-1.8%
Feb-23	\$267,000	4.7%	\$255,000	1.3%
Mar-23	\$290,000	7.4%	\$235,000	-4.9%
Apr-23	\$290,000	3.6%	\$245,500	-0.4%
May-23	\$306,500	3.9%	\$260,000	10.1%
Jun-23	\$314,595	4.9%	\$245,000	0.8%
Jul-23	\$316,000	7.1%	\$271,500	20.7%
Aug-23	\$310,000	8.8%	\$264,900	10.4%
Sep-23	\$300,000	7.0%	\$266,000	8.6%
Oct-23	\$300,000	11.1%	\$265,000	10.4%
Nov-23	\$299,000	9.9%	\$260,000	13.0%
Dec-23	\$299,000	6.8%	\$308,000	32.2%
12-month Avg	\$297,176	7.0%	\$258,888	8.2%

## Historical Median Sales Price by Month



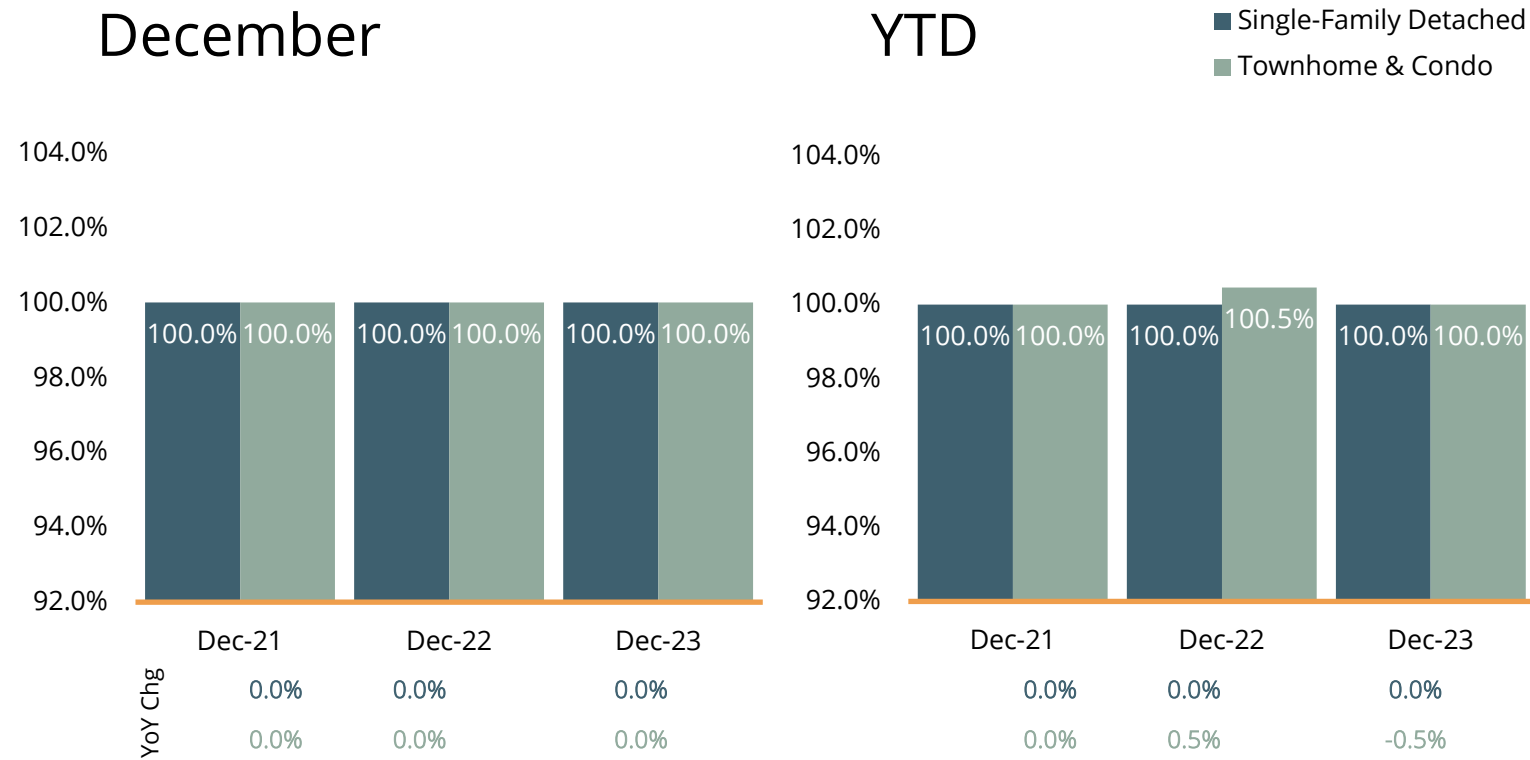
Sources: Virginia REALTORS®, data accessed January 15, 2024

# Sold Dollar Volume (in millions)



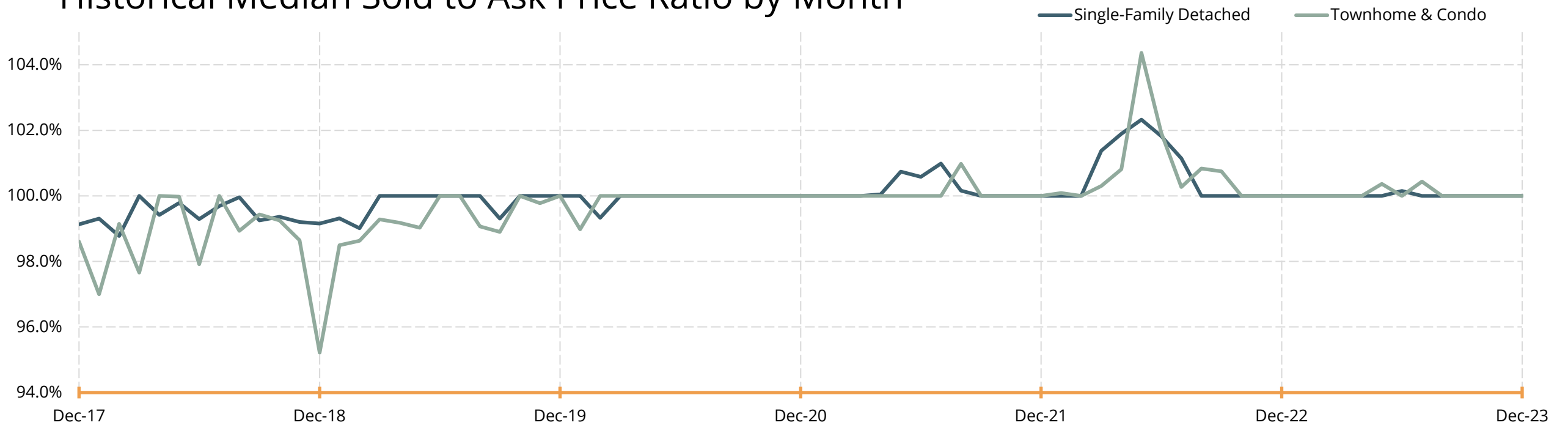
Sources: Virginia REALTORS®, data accessed January 15, 2024

# Median Sold to Ask Price Ratio



Month	Single-Family		Townhomes & Condos	
	Detached	YoY Chg	Condos	YoY Chg
Jan-23	100.0%	0.0%	100.0%	-0.1%
Feb-23	100.0%	0.0%	100.0%	0.0%
Mar-23	100.0%	-1.4%	100.0%	-0.3%
Apr-23	100.0%	-1.9%	100.0%	-0.8%
May-23	100.0%	-2.3%	100.4%	-3.8%
Jun-23	100.1%	-1.6%	100.0%	-1.9%
Jul-23	100.0%	-1.1%	100.4%	0.2%
Aug-23	100.0%	0.0%	100.0%	-0.8%
Sep-23	100.0%	0.0%	100.0%	-0.7%
Oct-23	100.0%	0.0%	100.0%	0.0%
Nov-23	100.0%	0.0%	100.0%	0.0%
Dec-23	100.0%	0.0%	100.0%	0.0%
12-month Avg	100.0%	-0.7%	100.1%	-0.7%

## Historical Median Sold to Ask Price Ratio by Month

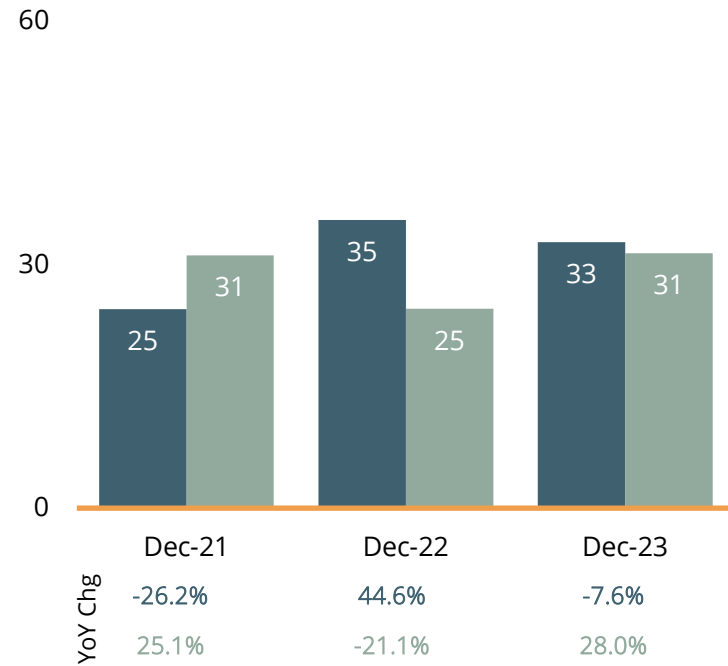


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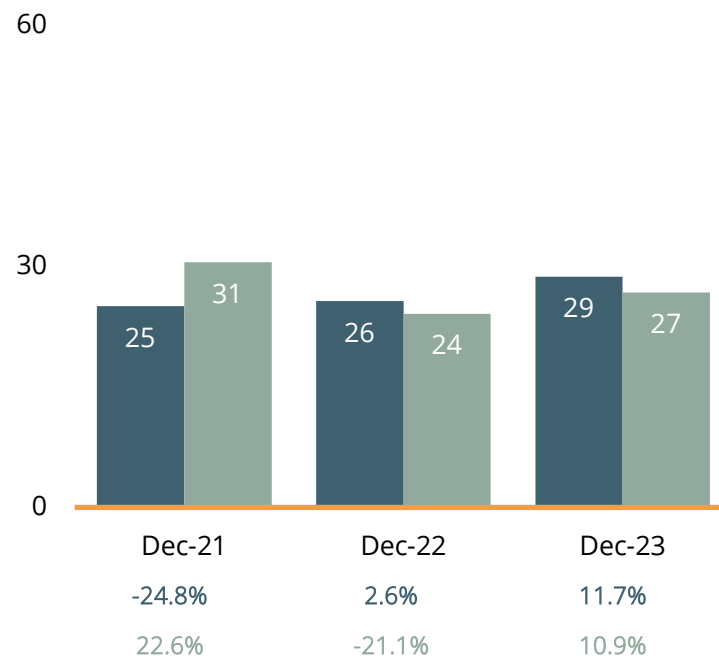
# Average Days on Market



## December



## YTD



Month	Single-Family		Townhomes & Condos	
	Detached	YoY Chg	Condos	YoY Chg
Jan-23	39	34.1%	45	86.2%
Feb-23	41	22.4%	24	-36.4%
Mar-23	33	30.4%	33	16.0%
Apr-23	30	42.2%	25	37.8%
May-23	23	21.0%	24	-4.3%
Jun-23	23	9.1%	25	53.9%
Jul-23	21	5.4%	20	29.5%
Aug-23	26	15.3%	22	11.0%
Sep-23	27	0.6%	24	-12.1%
Oct-23	26	-19.3%	20	-36.1%
Nov-23	31	5.7%	32	32.7%
Dec-23	33	-7.6%	31	28.0%
12-month Avg	29	11.8%	27	11.2%

## Historical Average Days on Market

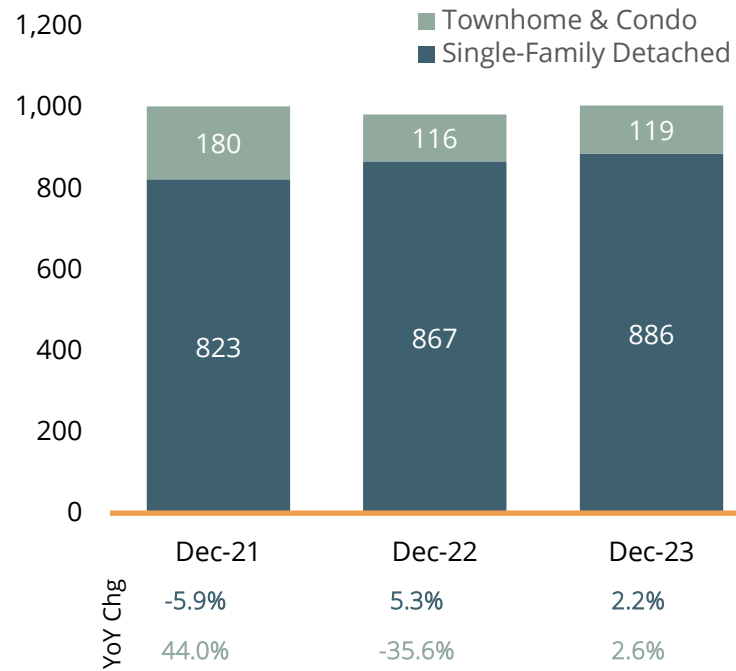


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# Active Listings

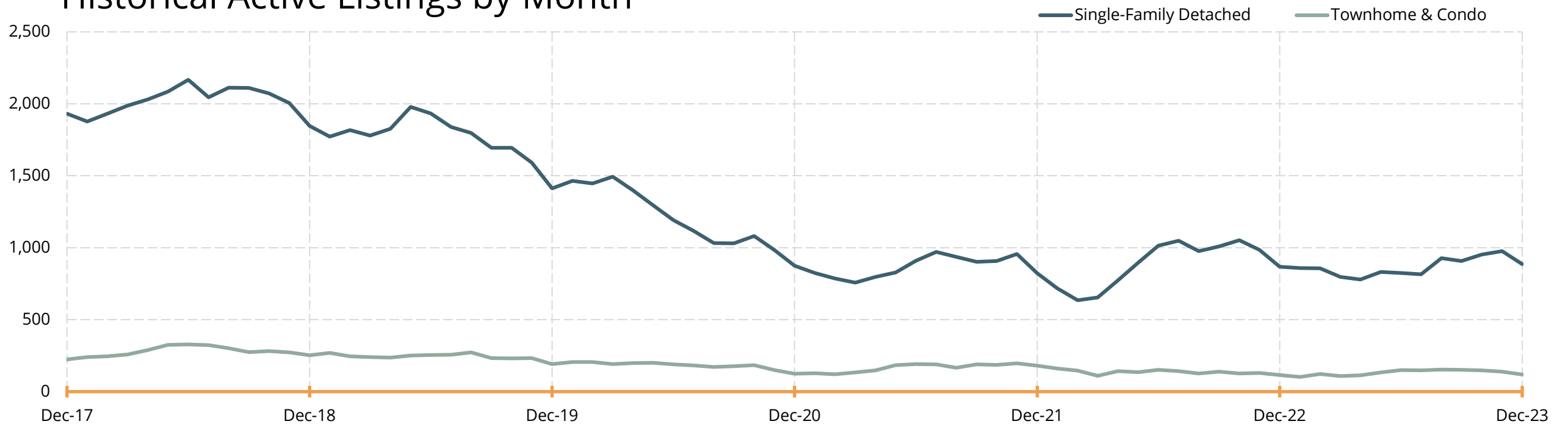


## December



Month	Single-Family		Townhomes & Condos	
	Detached	YoY Chg	Condos	YoY Chg
Jan-23	859	19.8%	102	-36.6%
Feb-23	856	34.8%	122	-16.4%
Mar-23	798	21.8%	108	-1.8%
Apr-23	779	0.6%	113	-21.0%
May-23	832	-7.2%	133	-2.2%
Jun-23	825	-18.7%	149	-2.0%
Jul-23	816	-22.2%	148	4.2%
Aug-23	928	-5.0%	153	20.5%
Sep-23	907	-10.1%	151	9.4%
Oct-23	952	-9.6%	147	15.7%
Nov-23	977	-0.9%	138	7.0%
Dec-23	886	2.2%	119	2.6%
12-month Avg	868	-2.1%	132	-2.7%

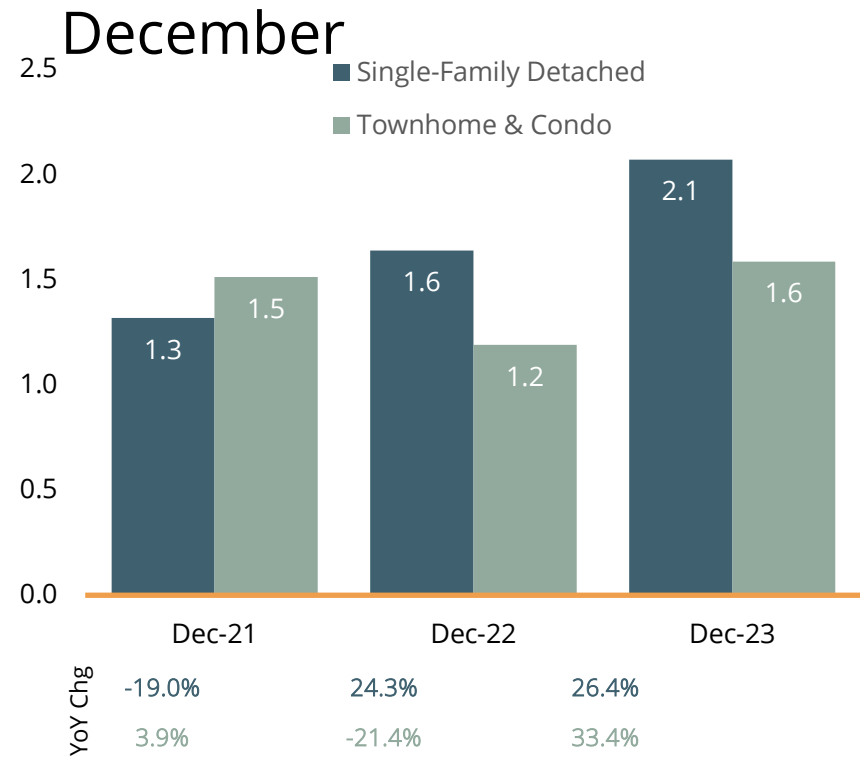
## Historical Active Listings by Month



Sources: Virginia REALTORS®, data accessed January 15, 2024

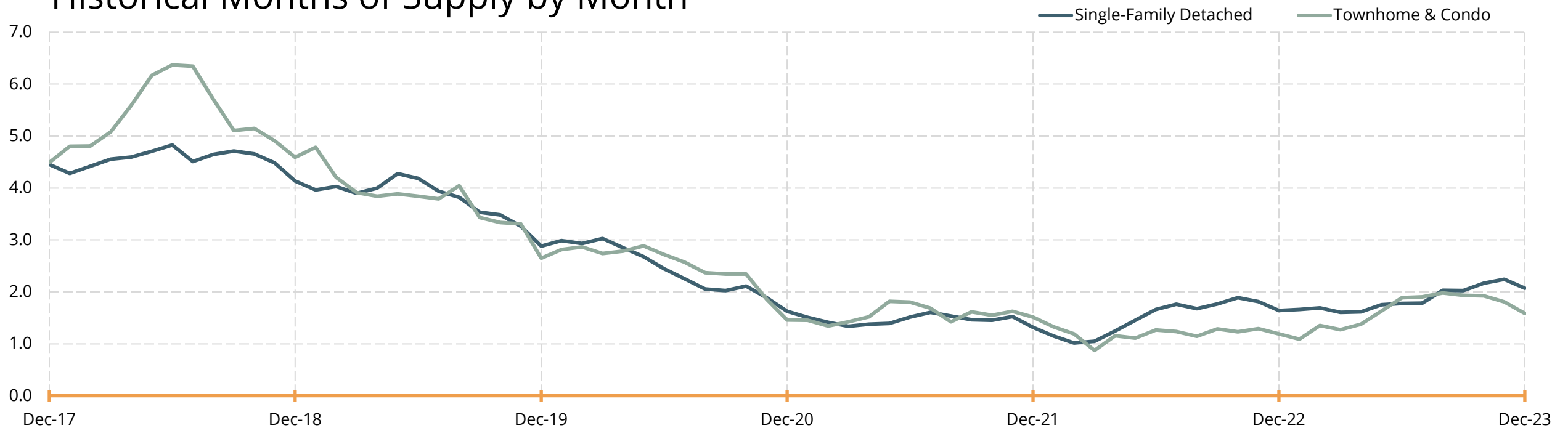


# Months of Supply



Month	Single-Family		Townhomes & Condos	
	Detached	YoY Chg	Condos	YoY Chg
Jan-23	1.7	44.6%	1.1	-17.6%
Feb-23	1.7	66.6%	1.4	13.7%
Mar-23	1.6	53.0%	1.3	45.7%
Apr-23	1.6	29.4%	1.4	19.7%
May-23	1.8	20.7%	1.6	46.8%
Jun-23	1.8	7.1%	1.9	49.1%
Jul-23	1.8	1.2%	1.9	53.7%
Aug-23	2.0	21.2%	2.0	72.7%
Sep-23	2.0	14.5%	1.9	50.5%
Oct-23	2.2	14.7%	1.9	56.1%
Nov-23	2.2	23.7%	1.8	39.6%
Dec-23	2.1	26.4%	1.6	33.4%
12-month Avg	1.9	23.7%	1.6	38.1%

## Historical Months of Supply by Month



Sources: Virginia REALTORS®, data accessed January 15, 2024

# Area Overview - Total Market



Geography	New Listings			Sales			Median Sales Price			Active Listings			Months Supply		
	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg
Hampton	127	<b>129</b>	1.6%	163	<b>140</b>	-14.1%	\$240,000	<b>\$260,000</b>	8.3%	323	<b>333</b>	3.1%	1.5	<b>2.0</b>	36.8%
Isle of Wight County	36	<b>39</b>	8.3%	50	<b>50</b>	0.0%	\$366,308	<b>\$372,315</b>	1.6%	147	<b>138</b>	-6.1%	2.6	<b>2.7</b>	4.0%
Newport News	145	<b>137</b>	-5.5%	204	<b>148</b>	-27.5%	\$245,000	<b>\$276,500</b>	12.9%	343	<b>335</b>	-2.3%	1.4	<b>1.8</b>	26.2%
Poquoson	11	<b>14</b>	27.3%	9	<b>21</b>	133.3%	\$475,000	<b>\$525,000</b>	10.5%	35	<b>76</b>	117.1%	2.1	<b>4.0</b>	92.2%
York County	40	<b>40</b>	0.0%	85	<b>45</b>	-47.1%	\$420,970	<b>\$397,990</b>	-5.5%	135	<b>123</b>	-8.9%	1.4	<b>1.5</b>	5.5%

# Area Overview - Total Market YTD



Geography	New Listings YTD			Sales YTD			Median Sales Price YTD			Active Listings YTD		
	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg
Hampton	2,310	<b>2,036</b>	-11.9%	2,559	<b>1,940</b>	-24.2%	\$246,000	<b>\$255,000</b>	3.7%	323	<b>333</b>	3.1%
Isle of Wight County	649	<b>630</b>	-2.9%	682	<b>618</b>	-9.4%	\$365,000	<b>\$361,360</b>	-1.0%	147	<b>138</b>	-6.1%
Newport News	2,632	<b>2,318</b>	-11.9%	2,835	<b>2,199</b>	-22.4%	\$250,000	<b>\$269,000</b>	7.6%	343	<b>335</b>	-2.3%
Poquoson	231	<b>283</b>	22.5%	199	<b>225</b>	13.1%	\$400,000	<b>\$404,275</b>	1.1%	35	<b>76</b>	117.1%
York County	996	<b>942</b>	-5.4%	1,165	<b>1,015</b>	-12.9%	\$360,530	<b>\$405,465</b>	12.5%	135	<b>123</b>	-8.9%

# Area Overview - Single Family Detached Market



Geography	New Listings			Sales			Median Sales Price			Active Listings			Months Supply		
	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg
Hampton	113	<b>120</b>	6.2%	150	<b>133</b>	-11.3%	\$246,000	<b>\$260,000</b>	5.7%	303	<b>306</b>	1.0%	1.6	<b>2.1</b>	31.1%
Isle of Wight County	33	<b>34</b>	3.0%	40	<b>37</b>	-7.5%	\$417,950	<b>\$405,000</b>	-3.1%	132	<b>123</b>	-6.8%	2.8	<b>3.0</b>	8.0%
Newport News	124	<b>118</b>	-4.8%	169	<b>118</b>	-30.2%	\$257,000	<b>\$276,500</b>	7.6%	292	<b>278</b>	-4.8%	1.4	<b>1.8</b>	26.0%
Poquoson	11	<b>13</b>	18.2%	9	<b>21</b>	133.3%	\$475,000	<b>\$525,000</b>	10.5%	35	<b>75</b>	114.3%	2.3	<b>4.1</b>	80.9%
York County	37	<b>34</b>	-8.1%	67	<b>36</b>	-46.3%	\$444,790	<b>\$424,905</b>	-4.5%	105	<b>104</b>	-1.0%	1.5	<b>1.5</b>	5.2%

# Area Overview - Single Family Detached Market YTD



Geography	New Listings YTD			Sales YTD			Median Sales Price YTD			Active Listings YTD		
	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg
Hampton	2,084	<b>1,861</b>	-10.7%	2,278	<b>1,767</b>	-22.4%	\$250,000	<b>\$260,500</b>	4.2%	303	<b>306</b>	1.0%
Isle of Wight County	584	<b>529</b>	-9.4%	565	<b>490</b>	-13.3%	\$415,000	<b>\$392,000</b>	-5.5%	132	<b>123</b>	-6.8%
Newport News	2,254	<b>1,913</b>	-15.1%	2,412	<b>1,824</b>	-24.4%	\$260,000	<b>\$275,000</b>	5.8%	292	<b>278</b>	-4.8%
Poquoson	221	<b>274</b>	24.0%	183	<b>217</b>	18.6%	\$425,000	<b>\$417,550</b>	-1.8%	35	<b>75</b>	114.3%
York County	805	<b>749</b>	-7.0%	847	<b>805</b>	-5.0%	\$415,000	<b>\$439,000</b>	5.8%	105	<b>104</b>	-1.0%

# Area Overview - Townhome & Condo Market



Geography	New Listings			Sales			Median Sales Price			Active Listings			Months Supply		
	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg
Hampton	14	<b>9</b>	-35.7%	13	<b>7</b>	-46.2%	\$195,000	<b>\$232,000</b>	19.0%	20	<b>27</b>	35.0%	0.8	<b>1.8</b>	118.1%
Isle of Wight County	3	<b>5</b>	66.7%	10	<b>13</b>	30.0%	\$354,540	<b>\$359,990</b>	1.5%	15	<b>15</b>	0.0%	1.5	<b>1.4</b>	-8.6%
Newport News	21	<b>19</b>	-9.5%	35	<b>30</b>	-14.3%	\$195,000	<b>\$284,000</b>	45.6%	51	<b>57</b>	11.8%	1.4	<b>1.8</b>	27.5%
Poquoson	0	<b>1</b>	n/a	0	<b>0</b>	n/a	\$0	<b>\$0</b>	n/a	0	<b>1</b>	n/a	0.0	<b>1.5</b>	n/a
York County	3	<b>6</b>	100.0%	18	<b>9</b>	-50.0%	\$343,685	<b>\$375,000</b>	9.1%	30	<b>19</b>	-36.7%	1.1	<b>1.1</b>	-3.2%

# Area Overview - Townhome & Condo Market YTD



Geography	New Listings YTD			Sales YTD			Median Sales Price YTD			Active Listings YTD		
	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg	Dec-22	Dec-23	% chg
Hampton	226	<b>175</b>	-22.6%	281	<b>173</b>	-38.4%	\$200,000	<b>\$215,000</b>	7.5%	20	<b>27</b>	35.0%
Isle of Wight County	65	<b>101</b>	55.4%	117	<b>128</b>	9.4%	\$323,120	<b>\$324,893</b>	0.5%	15	<b>15</b>	0.0%
Newport News	378	<b>405</b>	7.1%	423	<b>375</b>	-11.3%	\$177,000	<b>\$207,000</b>	16.9%	51	<b>57</b>	11.8%
Poquoson	10	<b>9</b>	-10.0%	16	<b>8</b>	-50.0%	\$251,000	<b>\$305,275</b>	21.6%	0	<b>1</b>	n/a
York County	191	<b>193</b>	1.0%	318	<b>210</b>	-34.0%	\$305,000	<b>\$315,000</b>	3.3%	30	<b>19</b>	-36.7%



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Data and analysis provided by Virginia REALTORS® Chief Economist, Ryan Price

The numbers reported here are preliminary and based on current entries into multiple listing services. Over time, data may be adjusted slightly to reflect increased reporting. Information is sourced from multiple listing services across Virginia and is deemed reliable, but not guaranteed.