

**Virginia Peninsula Association of REALTORS® , Inc.**  
**Official Nomination Form**  
**Submission MUST be Typewritten or Computer Generated.**

***2016 Sales Team of the Year***  
***Period from August 1, 2015 through July 31, 2016***

**(members are not eligible to receive this award more than once in a 5 year period)**

- All nominees must be VPAR members.
- Nominations can be submitted by any member of VPAR, firm owner, Broker or direct supervisor.
- Members can also nominate themselves.

Name of Nominee: \_\_\_\_\_

Firm: \_\_\_\_\_

Date Nominee Licensed: \_\_\_\_\_

Nominee's Contact Information: \_\_\_\_\_

\_\_\_\_\_

NO LETTERS OF REFERENCE WILL BE ACCEPTED.

Objective: The recipients of this sales award must have shown a superior quality of service to clients and customers, have a broad range of professional knowledge and/or experience and participate in local association and civic activities. The nominee must provide a sales activity report based on volume as 100% of the sales price of the property, whether or not it is co-brokered. This award is for teams.

1. List examples of nominees' character and integrity. (10%)
2. List examples of the quality of the nominees' service to clients. (10%)
3. Professional Knowledge (15%)  
Indicate what the salespeople have done to improve his/her knowledge of the real estate profession or designations earned.
4. Indicate sufficient sales and leasing activity to properly test and prove the above standards. Volume is defined as 100% of sales price of the property, whether or not it is co-brokered. Sales activity referred to is considered to be sold and settled. Provide information from August 1, 2015 through July 31, 2016. (40%)
  - a. Total Number of Listings Sold \_\_\_\_\_
  - b. Total Volume of Listings Sold \_\_\_\_\_

- c. Total Number of Sales \_\_\_\_\_
- d. Total Volume of Sales \_\_\_\_\_
- e. Total Number of Transactions \_\_\_\_\_
- f. Total Volume \_\_\_\_\_
- g. Number of Residential Leases \_\_\_\_\_
- h. Annual \$ of Rent Volume \_\_\_\_\_
- l. Number of Commercial Leases \_\_\_\_\_
- j. Annual Rent Volume \_\_\_\_\_

5. Indicate the Nominee's participation in local Association activities. (20%)

- a. Current year
- b. Previous year

6. List nominee's noteworthy civic involvement and/or community service. (5%)

- a. Current year
- b. Previous year